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POTASH & PHOSPHATE INSTITUTE

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For Immediate Release
PRESS RELEASE

E--289
NOVEMBER 1990

POTASH SALES

JULY-SEPTEMBER QUARTER, 1990

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 3,940,221 tons of product containing an equivalent 2,305,029 tons K_2O during the period July-September 1990, according to the Potash & Phosphate Institute. This was an increase of more than 13% over the preceding July-September period.

EXPORTS to other countries were 1,058,443 tons K_2O, an increase of 26%.

TOTAL AGRICULTURAL SALES (including exports) were 2,130,119 tons K_2O, an increase of over 12%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,057,966 tons K_2O, up slightly over the preceding July-September period.

AGRICULTURAL SALES IN CANADA amounted to 54,409 tons K_2O, an increase of nearly 93%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 174,910 tons K_2O, an increase of 28%.

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MEMBERS: Agrico Chemical Company • AMAX Potash Corporation • CF Industries, Inc. • Cargill, Incorporated • Cedar Chemical Corporation • Central Canada Potash • Chevron Chemical Company • Cominco Fertilizers • Great Salt Lake Minerals & Chemicals Corporation • IMC Fertilizer Group, Inc. • Kalium Chemicals • Mississippi Chemical Corporation • Mobil Mining and Minerals Company • Potash Company of America, Inc. • Potash Company of Canada Limited • Potash Corporation of Saskatchewan Inc. • Texasgulf Inc. • Western Ag-Minerals Company

POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
JULY-SEPTEMBER QUARTER, 1990 AND 1989

(K_2O TONS)

AGRICULTURAL	JULY-SEPTEMBER	
UNITED STATES	1990	1989
Standard Muriate	50,965	45,637
Coarse Muriate	551,462	548,163
Granular Muriate	357,293	369,571
Soluble Muriate	69,646	67,244
Sulfates	28,600	25,441
* TOTAL UNITED STATES	1,057,966	1,056,056
CANADA		
Standard Muriate	13	179
Coarse Muriate	18,905	5,969
Granular Muriate	33,280	20,340
Soluble Muriate	1,166	698
Sulfates	1,045	1,070
TOTAL CANADA	54,409	28,256
** EXPORTS		
Standard Muriate	554,840	543,084
Coarse Muriate	153,658	81,047
Granular Muriate	246,034	150,375
Soluble Muriate	12,905	16,532
Sulfates	50,307	21,107
TOTAL EXPORTS	1,017,744	812,145
TOTAL AGRICULTURAL	**2,130,119**	**1,896,457**
NON-AGRICULTURAL		
UNITED STATES		
Muriate	89,744	74,729
Soluble Muriate	39,373	28,914
Sulfates	1,308	1,628
TOTAL UNITED STATES	130,425	105,271
CANADA		
Muriate	3,028	3,508
Soluble Muriate	673	403
Sulfates	85	14
TOTAL CANADA	3,786	3,925
EXPORTS		
Muriate	2,727	5,761
Soluble Muriate	37,838	21,285
Sulfates	134	44
TOTAL EXPORTS	40,699	27,090
TOTAL NON-AGRICULTURAL	**174,910**	**136,286**
GRAND TOTAL	**2,305,029**	**2,032,743**

* Does not include imports from overseas.

** Canadian and U.S. deliveries to countries other than the U.S. and Canada.

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For Immediate Release
PRESS RELEASE

E--290
February 1991

POTASH SALES
CALENDAR YEAR 1990

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during calendar year 1990 were 16,653,245 tons of product containing an equivalent 9,742,147 tons K_2O according to the Potash & Phosphate Institute. This was an increase of 2% over the previous calendar year.

EXPORTS to other countries were 4,039,371 tons K_2O, an increase of 8%.

TOTAL AGRICULTURAL SALES (including exports) were 9,060,629 tons K_2O, an increase of just over 1%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 4,752,080 tons K_2O, a decrease of 4%.

AGRICULTURAL SALES IN CANADA amounted to 437,369 tons K_2O, an increase of 27%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 681,518 tons K_2O, an increase of 9%.

OCTOBER-DECEMBER 1990

TOTAL SALES for all purposes (including exports) were 2,393,446 tons K_2O, during the period October-December, 1990, a decrease of about 2%.

EXPORTS to other countries were 985,078 tons K_2O, an increase of 25%.

TOTAL AGRICULTURAL SALES (including exports) were 2,212,090 tons K_2O, a decrease of 2%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,226,805 tons K_2O, a decrease of 16%.

AGRICULTURAL SALES IN CANADA amounted to 42,258 tons K_2O, a decrease of 32%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 181,356 tons K_2O, essentially unchanged from last year.

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POTASH & PHOSPHATE INSTITUTE

POTASH SALES BY NORTH AMERICAN PRODUCERS

CALENDAR YEAR AND OCTOBER-DECEMBER QUARTER, 1990 AND 1989 E-290

(K2O TONS)

AGRICULTURAL	CALENDAR YEARS		OCT - DEC	OCT - DEC
UNITED STATES	1990	1989	1990	1989
Standard Muriate	290,091	341,549	80,781	89,950
Coarse Muriate	2,074,470	2,244,587	531,608	711,504
Granular Muriate	1,827,792	1,827,317	484,329	531,147
Soluble Muriate	368,172	376,664	80,206	89,102
Sulphates	191,555	167,362	49,881	47,861
* TOTAL UNITED STATES	4,752,080	4,957,479	1,226,805	1,469,564
CANADA				
Standard Muriate	1,825	1,079	113	373
Coarse Muriate	148,061	107,643	10,661	21,116
Granular Muriate	259,926	217,057	23,329	35,454
Soluble Muriate	6,334	6,155	725	990
Sulphates	21,223	12,700	7,430	4,083
* TOTAL CANADA	437,369	344,634	42,258	62,016
** EXPORTS				
Standard Muriate	2,615,811	2,392,095	692,859	482,241
Coarse Muriate	369,111	324,458	81,712	59,117
Granular Muriate	599,688	671,817	90,002	134,124
Soluble Muriate	90,561	98,895	33,022	19,700
Sulphates	196,009	121,064	45,432	40,300
TOTAL EXPORTS	3,871,180	3,608,329	943,027	735,482
TOTAL AGRICULTURAL	9,060,629	8,910,442	2,212,090	2,267,062
NON-AGRICULTURAL				
UNITED STATES				
Muriate	346,292	335,838	94,459	93,087
Soluble Muriate	143,934	127,719	39,387	33,805
Sulphates	5,548	6,699	1,109	1,895
TOTAL UNITED STATES	495,774	470,256	134,955	128,787
CANADA				
Muriate	14,357	13,331	3,392	3,417
Soluble Muriate	2,763	5,487	919	249
Sulphates	433	271	39	184
TOTAL CANADA	17,553	19,089	4,350	3,850
EXPORTS				
Muriate	11,319	9,639	3,073	-211
Soluble Muriate	156,550	122,839	38,861	47,954
Sulphates	322	146	117	102
TOTAL EXPORTS	168,191	132,624	42,051	47,845
TOTAL NON-AGRICULTURAL	681,518	621,969	181,356	180,482
GRAND TOTAL	**9,742,147**	**9,532,411**	**2,393,446**	**2,447,544**

* Does not include imports from overseas.

** Canadian and U.S. deliveries to countries other than the U.S. and Canada.

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PRESS RELEASE

E--291
JUNE 1991

POTASH SALES

JANUARY-MARCH QUARTER, 1991

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 4,177,123 tons of product containing an equivalent 2,443,613 tons K_2O during the period January-March, 1991, according to the Potash & Phosphate Institute. This was an increase of more than 6% over the preceding January-March period.

EXPORTS to other countries were 1,100,303 tons K_2O, an increase of 21%.

TOTAL AGRICULTURAL SALES (including exports) were 2,292,126 tons K_2O, an increase of over 7%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,182,305 tons K_2O, an increase of nearly 1%.

AGRICULTURAL SALES IN CANADA amounted to 46,435 tons K_2O, a decrease of 44%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 151,487 tons K_2O, a decrease of 2%.

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POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
JANUARY - MARCH QUARTER 1991 AND 1990 E-291

(K2O TONS)

AGRICULTURAL	JANUARY-MARCH 1991	1990
UNITED STATES		
Standard Muriate	92,625	80,400
Coarse Muriate	430,098	441,370
Granular Muriate	498,254	484,506
Soluble Muriate	106,609	104,581
Sulfates	54,719	62,795
* TOTAL UNITED STATES	1,182,305	1,173,652
CANADA		
Standard Muriate	218	902
Coarse Muriate	12,253	30,873
Granular Muriate	28,969	44,675
Soluble Muriate	842	1,289
Sulfates	4,153	6,386
* TOTAL CANADA	46,435	84,125
** EXPORTS		
Standard Muriate	732,049	672,731
Coarse Muriate	52,977	44,666
Granular Muriate	187,424	97,741
Soluble Muriate	33,080	17,336
Sulfates	57,856	42,390
TOTAL EXPORTS	1,063,386	874,864
TOTAL AGRICULTURAL	**2,292,126**	**2,132,641**
NON-AGRICULTURAL		
UNITED STATES		
Muriate	84,437	80,192
Soluble Muriate	24,920	33,345
Sulfates	1,132	1,703
TOTAL UNITED STATES	110,489	115,240
CANADA		
Muriate	3,189	5,970
Soluble Muriate	854	522
Sulfates	38	161
TOTAL CANADA	4,081	6,653
EXPORTS		
Muriate	3,227	2,833
Soluble Muriate	33,428	30,894
Sulfates	262	11
TOTAL EXPORTS	33,738	21,379
TOTAL NON-AGRICULTURAL	**151,487**	**155,631**
GRAND TOTAL	**2,443,613**	**2,288,272**

* Does not include imports from overseas.

** Canadian and U.S. deliveries to countries other than the U.S. and Canada.

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PRESS RELEASE

E--292
August 1991

POTASH SALES
FERTILIZER YEAR 1990/91

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during fertilizer year 1990/91 were 17,022,800 tons of product containing an equivalent 9,958,333 tons K_2O according to the Potash & Phosphate Institute. This was an increase of 4% over the previous fertilizer year.

EXPORTS to other countries were 4,257,927 tons K_2O, an increase of almost 18%.

TOTAL AGRICULTURAL SALES (including exports) were 9,244,411 tons K_2O, an increase of 4%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 4,785,154 tons K_2O, a decrease of 4%.

AGRICULTURAL SALES IN CANADA amounted to 397,007 tons K_2O, a decrease of 8%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 713,922 tons K_2O, an increase of 11%.

APRIL-JUNE 1991

TOTAL SALES for all purposes (including exports) were 2,816,245 tons K_2O, during the period April-June, 1991, an increase of about 2% over April-June 1990.

EXPORTS to other countries were 1,114,103 tons K_2O, an increase of 3%.

TOTAL AGRICULTURAL SALES (including exports) were 2,610,076 tons K_2O, an increase of about 1%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,318,078 tons K_2O, an increase of 1%.

AGRICULTURAL SALES IN CANADA amounted to 253,905 tons K_2O, a decrease of 1%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 206,169 tons K_2O, an increase of more than 21%.

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POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER, 1991 AND 1990 E-292

(K_2O TONS)

AGRICULTURAL	FERTILIZER YEARS		APRIL - JUNE QUARTER	
UNITED STATES	1990/91	1989/90	1990/91	1989/90
Standard Muriate	298,029	293,932	73,658	77,945
Coarse Muriate	2,109,401	2,251,067	596,233	550,030
Granular Muriate	1,797,070	1,886,888	457,194	501,664
Soluble Muriate	390,734	374,666	134,273	113,739
Sulphates	189,920	186,376	56,720	50,279
* TOTAL UNITED STATES	4,785,154	4,992,929	1,318,078	1,293,657
CANADA				
Standard Muriate	1,389	2,251	1,045	797
Coarse Muriate	117,876	145,580	76,057	87,622
Granular Muriate	253,171	259,111	167,593	158,642
Soluble Muriate	5,535	6,131	2,802	3,154
Sulphates	19,036	17,901	6,408	6,362
TOTAL CANADA	397,007	430,974	253,905	256,577
** EXPORTS				
Standard Muriate	2,724,365	2,393,437	744,617	695,381
Coarse Muriate	378,902	273,905	90,555	89,075
Granular Muriate	696,384	548,151	172,924	165,911
Soluble Muriate	79,007	80,866	-0-	27,298
Sulphates	183,592	161,677	29,997	57,880
TOTAL EXPORTS	4,062,250	3,458,036	1,038,093	1,035,545
TOTAL AGRICULTURAL	9,244,411	8,881,939	2,610,076	2,585,779
NON-AGRICULTURAL				
UNITED STATES				
Muriate	366,090	329,905	97,450	81,897
Soluble Muriate	131,861	127,893	28,181	31,829
Sulphates	4,609	6,654	1,060	1,428
TOTAL UNITED STATES	502,560	464,452	126,691	115,154
CANADA				
Muriate	12,430	14,862	2,821	1,967
Soluble Muriate	3,077	1,823	631	649
Sulphates	178	507	16	148
TOTAL CANADA	15,685	17,192	3,468	2,764
EXPORTS				
Muriate	12,257	11,069	3,230	2,686
Soluble Muriate	182,609	149,090	72,482	48,957
Sulphates	811	217	298	60
TOTAL EXPORTS	195,677	160,376	76,010	51,703
TOTAL NON-AGRICULTURAL	713,922	642,020	206,169	169,621
GRAND TOTAL	**9,958,333**	**9,523,959**	**2,816,245**	**2,755,400**

* Does not include imports from overseas.
** Canadian and U.S. deliveries to countries other than the U.S. and Canada.